Matthew G. McAllister, Executive Director

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Professional Expertise

Matthew G. McAllister is a senior member of Cushman & Wakefield's South Florida Industrial Team, a powerhouse group that includes Chris Metzger, Rick Etner, Christopher Thomson, Eric Cantor, Julie Miller, Nicolas Reid, Juliana Palmisano, Dillon McDonald, Jorge Perdomo, and Mia Folliard. Since joining the firm in 2014, Matthew has been instrumental in driving industrial real estate strategy and execution across one of the nation's most dynamic markets.

Prior to Cushman & Wakefield, Matthew spent five years at NAI/Merin Hunter Codman, where he built a strong foundation in distressed asset evaluation, investment sales, tenant and landlord representation, and corporate services across industrial, office, and retail sectors.

Today, Matthew specializes in the sale and leasing of industrial properties throughout South Florida, representing both tenants and landlords with precision and integrity. His deep market insight, transactional expertise, and client-first approach have earned him a reputation as a trusted advisor in logistics, distribution, and manufacturing sectors. Whether navigating complex site selection or structuring high-stakes lease agreements, Matthew delivers results that align with his clients' long-term business goals.

Clients Served

ARA, Investcorp, Mapletree, FRP, PCCP, PGIM, Mindful Capital, DRA, Foundry Commercial, NorthBridge, Stockbridge, Faropoint, Bristol Group, Cabot, EastGroup, Exeter Properties, Brookfield, Elion Partners, First Industrial, Brennan, Invesco, Link Industrial, Summit, Dogwood Capital, Sagard and Barings, while also representing many of the active local owners and developers in the South Florida market. His tenant representation clients include BF Aerospace, Empire Carpet, General Insulation, Grafton Cosmetics, Guardian Alarm of Florida, Sun-Sentinel, MAN Engines and VTC Corporation.

Professional Recognition

- C&W Top Industrial Team- South Florida: 2015, 2016, 2017, 2018-2024
- C&W Top Producing Team in Broward & Palm Beach Counties: 2015, 2016, 2017, 2018 - 2024
- C&W Top Producer: 2020, 2021
- C&W Deal of the Year: 2021
- NAIOP Industrial Sale of the Year Finalist: 2018, 2020, 2021-2023
- NAIOP Industrial Brokerage Team of the Year: 2017, 2018, 2024

Community Leadership

- President of 2011 Leadership Boca Raton
- Boca Raton Chamber of Commerce Member
- CCA – Coastal Conservation Association Member
- George Snow Scholarship Foundation – Selection Committee

Education

- North Carolina State University in Raleigh – Bachelor of Arts degree in Business Management